



# The AG Leader

*"GETSCO delivers quality and service."*

## Getting to know GETSCO Ag Services

GETSCO is a privately held company with over 150 years of combined professional industry experience. GETSCO has 2 'divisions'.

GETSCO is a leading provider of crop protection chemicals.



One division is a leading supplier of site work, erosion and construction materials on the east coast. The other division is the Ag Services division. GETSCO presently has Ag Services outlets in Mid-

dlesex and Elizabeth City. GETSCO is a member of the CNI/IAP/United Supplier buying group. Collectively, this national buying group represents 26% of all crop protection chemical sales in the USA. Our membership in this buying group puts us in a position to compete with anyone in the agricultural chemicals market. Additionally, this buying group allows GETSCO Ag Services to be an authorized retailer for: Bayer Crop-Science, BASF, Dow AgroSciences, Dupont, FMC, Monsanto, Syngenta and others.

GETSCO Ag Services gained significant mar-

ket share in the agriculture chemical and seed sector in 2011 and has plans to expand into new markets by opening additional outlets as we move forward into 2012. We constantly strive to improve our Ag Services division by adding new products, seed lines, and focusing on what our customer base needs and wants. We look forward to better serving YOU our valued customer as we move forward.

At GETSCO...

WE REALLY APPRECIATE YOUR BUSINESS AND WE WILL WORK HARD TO KEEP IT !!!!

## The AG Leader?!

*This is the first of what we intend to be a monthly newsletter. We hope to use this monthly newsletter to inform you of things we see in the Agricultural Sector that*

*may be important to you. Among other things, we will inform you of seed and chemical shortages, new products and methods, and promote products and ser-*

*vices provided by GETSCO. We hope you find this newsletter informative and worthwhile and we welcome your comments and suggestions.*

## odds & ends

- Looking forward to 2012 you can expect to pay as much as 35% more for all 2-4D products
- GETSCO has Rymin and Abruzzi grazing rye for sale
- GETSCO sells all kinds of grass seed - ask your salesman or call the office for prices and questions
- Finish 6 Pro (defoliant) has been in short supply this season - GETSCO has a limited amount in stock should you need this product

**Call us — we are always available to serve YOU!!!**

### Middlesex Ag Services:

Office 252-235-5015

Greg Baker 252-245-2055

Bud Baker 252-245-6455

Jeff Batten 919-369-5228

### Elizabeth City Ag Services:

Office 252-333-3788

Ken Miller 252-333-6060

# Beck's Hybrids Seed

GETSco is excited and pleased to announce that we are the premier supplier of Beck's Hybrids in North Carolina and Virginia. Beck's is the oldest and largest family-owned seed companies in the nation. Celebrating their 75th anniversary, Beck's is located in Atlanta, Indiana and has achieved significant market share growth by producing and marketing some of the best hybrids available. Beck's produces and markets seed corn, soybeans, wheat and forage seed. Most national seed companies use only 'in-house' traits and genetics. Beck's however, uses traits and genetics from 10 different worldwide sources in an effort to provide growers with the best possible seed available. Their 20% sales growth each year for the past 15 years clearly proves that their seed are truly 'Superior Hybrids'. Additionally, Beck's offers the best replant policy in the industry ... **100% Seed and Traits**. No other agricultural seed company offers such a policy. **ALL Beck's** seed are treated with **Escalate – a proprietary Yield Enhancement System**.



Escalate was introduced in 2009 is the premier seed treatment in the industry today. Escalate includes: a Bio-stimulate, Poncho 1250 and Votivo (a biological nematicide). Escalate has shown to improve yield in Soybeans (+4 bushels), Corn (+12 bushels), and Wheat (+4 to 7 bushels). Since Beck's is new to North Carolina and Virginia we have arranged to have their seed in the 2012 Official Variety Tests and look forward to seeing how the seed performs.

For more information about Beck's seed contact one of our salesmen or visit their website:

## DeltAg Products

DeltAg started in 1976 as a soil sampling company in Greenville, Mississippi. The company grew from soil sampling into crop scouting and consulting. In 1986 the search for ways to enhance crops and improve yields began. DeltAg owner, Johnny McRight experimented with numerous ideas and products in search of a true organic bio-stimulant. By accident



he discovered the secret to all of present DeltAg products today – FULVORE!

FULVORE is a proprietary organic complexer that provides DeltAg Products a pathway into plants. This true bio-stimulant is in all DeltAg Products and is sold and marketed separately as PercPlus. DeltAg has a full line of foliar micronutrient

products. Many GET-Sco Ag Services customers have field-tested these products and use them regularly in their spray programs.

We encourage those of you who are not using these products to test them for your own.

If you have more questions about these products ask your GET-Sco Ag Services salesman or visit DeltAg at [www.deltagformulations.com](http://www.deltagformulations.com).



Our locations stay stocked with a wide variety of micronutrient products to service your crop needs quickly.



GEO EROSION & TURF SOLUTIONS

Visit us online @ [www.GETSco.net](http://www.GETSco.net)

